

New Agent In Turkey To Boost Multotec Presence

Blurb for online platforms

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Malan says that while Multotec is not a newcomer to Turkey, having supplied a range of equipment over the past 19 year, there is a renewed focus on this region with the intention to expand its product footprint significantly.

“Over the years, Multotec equipment has been installed in the chrome, gold and coal sectors, and through the appointment of Turbo Ltd we will be able to extend our reach and include a larger range of proven Multotec solutions to the mining and minerals processing industry in Turkey.”

He says Turbo Ltd, an established company of 30 years' standing, has a strong technical foundation underpinned by the requisite facilities to support its wide customer base. “Having skilled and qualified engineers as well as a strong support team and well-resourced technical capability was a critical consideration when appointing an agent in this important region as this we believe this is what is required to provide the level of support to Multotec customers,” he says.

“We also plan to collaborate with Turbo Ltd in setting up a fully operational laboratory in Turkey,” he continues. “This will give us the advantage of offering mineral test work and sampling for customers.”

Malan highlights that this facility will assist Turbo Ltd in their plant flow designs, supporting customers in maximising the efficiency of their mineral processing operations. While Multotec has historically marketed mainly cyclones and spiral concentrators in Turkey, the future will see a

growing range of equipment include samplers, screening systems, flotation components, pumps and magnetic separators.

Turbo Ltd is active in the mining, metallurgy, construction, petroleum and natural gas sectors. With its head office in Istanbul and a branch office in Ankara, it also has a subsidiary in the UK and a logistic supply bureau in the US. The company has a strong focus on high quality aftersales service, and its Istanbul workshop is certified by the Turkish Standards Institute.

“We believe the Turkish market holds considerable potential for Multotec and we will work closely with our new agent to grow our market share,” Malan concludes.

Captions

TURKEY PIC 01 : Bart Malan, international business development manager at Multotec.

TURKEY PIC 02 : Turbo CEO, Can Ozdemir with their team of skilled engineers and support staff.

TURKEY PIC 03 : Bart Malan sees strong potential for Multotec screening systems in Turkey.

TURKEY PIC 04 : Through the appointment of Turbo Ltd Multotec will be able to extend their reach in Turkey.

Hashtags

#mineralsprocessing

#multotec

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