

## **Trysome renews collaboration with Hexagon Mining**

### **Reseller agreement strengthens service/support for customers in South Africa**

**JOHANNESBURG, SOUTH AFRICA, MAY 10, 2017** - Trysome Auto Electrical (Pty) Ltd South Africa today announces the renewal of its reseller agreement with Hexagon Mining. CEO, Eddie Smith and Hexagon Mining President, Hélio Samora strengthened the long-standing collaboration between the organizations by signing a new agreement at Trysome's head office in Johannesburg, South Africa, April 21.

The partnership ensures the continued availability of Hexagon Mining's SAFEmine suite of collision avoidance solutions in the South African market. It also means strengthened service and support for Hexagon Mining's wider portfolio of integrated solutions. Besides collision avoidance and fatigue monitoring, these solutions include proven technologies for surveying, design, fleet management, and production optimization.

Trysome has represented Hexagon Mining in the sub-Saharan African region since 2008. Today, the flagship Collision Avoidance System (CAS) is running in more than 25,000 mining vehicles in more than 60 mines worldwide. Samora and Smith agreed that renewed collaboration is good news for customers in South Africa.

"Deadlines are looming for many mines to comply with South Africa's new safety regulations, so this is a timely agreement between our companies," said Samora. "CAS and our new Vehicle Intervention System (VIS) will help customers protect their people and equipment, as well as meeting those deadlines."

**Hexagon Mining President, Helio Samora, (left) with Trysome CEO, Eddie Smith, renew their collaboration.**

Under new laws, mines will soon be compelled to enhance safety for all Trackless Mobile Machinery, such as haul trucks.

Smith called the companies' relationship an "ideal partnership".

"Hexagon's international experience and Trysome's 26 years of African market expertise, infrastructure, and footprint are ideally suited for customers facing second-phase legislation," said Smith. "With over 150 skilled technicians and a team of specialist engineers, Trysome is well geared to meet local demand.

"An important part of doing business in South Africa is conforming to the B-BBEE Codes of Good Practice. Trysome offers Level-4 certification and is committed to continual improvement. In 2016, Trysome launched a customer-focused CSI initiative partnering with customers to uplift their communities."

VIS will be launched in June at HxGN LIVE, Hexagon's user conference in Las Vegas, June 13-16.

#### **About Trysome Auto Electrical (Pty) Ltd**

Established in 1991, Trysome Auto-Electrical, is a market leader and specialist in heavy-duty, auto-electrical products, associated technical services and related safety products throughout sub-Saharan Africa. In addition to parts and systems supply, Trysome boasts a National Field Service fleet of over 150 technicians in retrofitted vehicles. This technical team plays a vital role in customer service, providing installation, maintenance and technical back-up as well as Man-on-Site services throughout the region.

#### **About Hexagon Mining**

Hexagon Mining is the only company to solve surface and underground challenges with proven technologies for planning, operations, and safety. We bring surveying, design, fleet management, production optimization, and collision avoidance together in a life-of-mine solution that connects people and processes. Our customers are safer, more productive, and can make sense of their data. Headquartered in Tucson, Arizona, with offices worldwide, Hexagon Mining is shaping smart change by helping to connect all parts of a mine with technologies that make sense of data in real time. We deliver technology, service, and support. Learn more at [hexagonmining.com](http://hexagonmining.com) and follow us @HexagonMining. Mining is part of Hexagon (Nasdaq Stockholm: HEXA B; [hexagon.com](http://hexagon.com)), a leading global provider of information technologies that drive quality and productivity across geospatial and industrial enterprise applications.

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