

India's Powerhouse Pavilion at WAMPEX

The West African Mining and Power Expo (WAMPEX) features a packed Indian Pavilion this year, with over 25 exhibitor companies set to arrive from the Asian powerhouse. WAMPEX, now celebrating its 21st year, takes place from 28 to 30 May at the Accra Convention Centre in Accra, Ghana.

The participating Indian companies are eager to showcase their products to the West African power and mining sector and explore the many opportunities available in this burgeoning region, from joint ventures and partnerships to distributorships.

Power and Electrical Equipment at WAMPEX

Muskaan Power Infrastructure Limited, manufacturer of power and electrical equipment, will exhibit its wide range of power and electrical equipment, including a new range of LV breakers and isolators, at WAMPEX for the first time. The company hopes to identify prospective customers, engineering, procurement and construction contractors and also set up joint ventures with agents in Ghana.

“We are looking forward to meeting the many industry visitors that attend this important exhibition and helping them with their requirements,” says Ravi Mahajan, Director of Muskaan Power. “We have a strong customer base across the whole of Africa, and we believe that WAMPEX is the ideal trade platform to reach new customers.”

Other equipment on their display include distribution and power transformers, automatic voltage stabilisers and conductors.

Power Engineering (India) Pvt. Ltd. Focuses on Africa

First-time exhibitor Power Engineering (India) Pvt. Ltd. of the Pai Kane Group, is attending WAMPEX with plans to set up a dealer network in West Africa. The ISO9001, ISO14001 and OSHAS 18001 certified company, with more than 15 years of manufacturing experience, is a leading manufacturer of the Pai Kane brand of diesel generators sets, gas generators sets, lighting towers, electrical panels and compact substations.

It exports products to a number of African countries, according to Senior Sales and Marketing Manager, Mr Raghavendra Ghosarwadkar.

On its generators, Ghosarwadkar says, “World-class engines power our generators, as we are the original equipment manufacturer for leading engine manufacturers such as Perkin-UK, Volvo-Penta-Sweden, MAN-Germany, Doosan-Korea, MTU-Germany, Mitsubishi-Japan, Maxxforce (Mahindra Navistar)-USA, Lombardini-Italy and Escort-India. He adds, “Similarly, we are the original manufacturer for leading alternator brands such as Stamford, Leroy Somer and MaccAlte.”

We are continuously expanding our business activities, and plan to focus on Africa this year. WAMPEX is the most effective platform for us, offering many advantages and opportunities to promote our excellent products in the West African region,”

says Ghosarwadkar.

New Products, New Technologies

Gupta Power Infrastructure is a well-known manufacturer of overhead conductors and cables, including HT-LT power cables up to 132 kV, instrumentation cables and mining cables. The company recently launched a range of household wire cabling, named Rhino wires and cables, which is flame retardant and heat resistant. The company plans to showcase its technology and products to potential new customers at WAMPEX.

Kuvawala Core Drill Equipment manufactures diamond-tip drilling equipment and will showcase its full range of in-hole drilling tools and accessories for both wireline and conventional drilling at this year's WAMPEX show. The products are used extensively in mineral exploration drilling, soil investigation and geotechnical drilling applications.

"We wish to expand our business into the West African market, as there is increasing mineral exploration and mining activity in the region," says Sales Manager Aliasgar Nagarwala. "WAMPEX 2014 offers opportunities to show our new products and meet new clients in West Africa."

The company will show off its new KCDE 200 surface core drilling rig, ideal for soil investigation and geotechnical wireline drilling. It recently secured a large order for 10 000 wireline drill rods from the Singerani Colliery in India.

Companies